

## **Businesses Can Achieve Sustainability through Lonesource**

**CARY, NC – March 31, 2008** – Spend management company Lonesource has announced that it is assisting its customers in making sustainability a corporate priority. Lonesource supplies recycled products, offers a toner remanufacturing program and reduces shipments to help businesses improve the environment by “going green.”

“Until recently, a recycling bin under the printer and a separate trash receptacle for soft drink cans in the break room were enough to earn companies a pat on the back for ‘doing their part,’” said Robert Sullivan, director of strategic sourcing at Lonesource. “But as the green movement picks up steam and everyone from customers to investors to media old and new take a keener interest in the downstream impact of companies’ most mundane business decisions, the need to focus on sustainability becomes more urgent.”

Sustainability means meeting society’s needs in a way that does not harm future generations. By partnering with Lonesource, companies can make environmentally sound procurement decisions. Lonesource offers an extensive array of products that go easy on the environment. From the obvious (recycled paper, pads and envelopes) to the not-so-obvious (cartridges, cleaning supplies and trash can liners), if going green is a company’s goal, Lonesource can help. In addition, Lonesource allows each customer to create a customized Buyer Platform through which they can request certain products that are environmentally friendly.

The Lonesource Toner Alternate Program (TAP), which offers remanufactured toner cartridges for printers, is another way to achieve corporate sustainability. The Environmental Protection Agency (EPA) calls remanufacturing the highest form of recycling. To understand why, consider the impact of simply using remanufactured cartridges instead of brand new ones. Corporations are responsible for dumping more than 500 million cartridges into landfills around the world, and each cartridge takes more than 10 centuries to decompose. Remanufacturing a single cartridge saves over three quarts of oil and prevents more than three pounds of plastic from entering a landfill. Companies using remanufactured cartridges help divert more than 42,000 tons of waste from landfills each year.

“By partnering with Lonesource to use remanufactured cartridges through the TAP program, companies are making a decision that is simple, cost-effective and has a significant impact on the environment. It’s the very essence of sustainability – everyone wins,” said Sullivan.

Lonesource also can help customers meet their sustainability goals in less obvious ways. For example, Lonesource uses a consolidated supplier base and third party logistics solutions to reduce the number of shipments its customers receive from various suppliers. The company also works with its customers to consolidate individual orders and reduce the number of shipments to a given location. These actions mean more efficient use of vehicles already making deliveries, which translates to decreased fuel consumption and pollution.

“We understand that the nature of sustainability is that there are no ‘little things,’” said Sullivan. “Every action has an effect, and when the effects of those actions are compounded and multiplied we can impact our world in a dramatic way – for better or for worse. We promise our

customers that we will be there with them, doing what we can to make sure our impact is for the better, and we applaud their efforts to do the same.”

**About Lonesource**

Lonesource is recognized as the leading provider of spend management solutions that consolidate, standardize and simplify corporate spending. The company offers a hosted, Web-based solution for companies to optimize and manage spending across all corporate departments to increase profitability and dramatically simplify procure-to-pay processes. Founded in 2000, Lonesource is headquartered in Cary, N.C. For more information, visit [www.lonesource.com](http://www.lonesource.com).

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